

## CANDLE MAKING

Course Code NARQ30036-PRODUCT : Session Plan

Day	Session	Subject
<b>1</b>	<b>I</b>	Registration, Inauguration & About the Institute
	<b>II</b>	Micro lab – Ice breaking exercise
	<b>III</b>	Achievement Motivation – Confident building
	<b>IV</b>	Why self employment –Advantage over wage employment, Entrepreneurship Development – What, Why, & How? Introduction
<b>2</b>	<b>I &amp; II</b>	Entrepreneurial competence – importance , explanation with example , case study for identification of different competencies
	<b>III &amp; IV</b>	Information about the die- Opening and closing of the die, types of wax used for candle making - (Theory & Demo)
<b>3</b>	<b>I &amp; II</b>	Preparation of deferent kinds of Wax (Chemical Wax, Indian Oil Wax, Paraffin Wax) for candle making – (Theory & Demo)
	<b>III</b>	Different types of Thread & How to wrap the thread in Die
	<b>IV</b>	Tower building- Self confidence, dependence syndrome and goal setting.
<b>4</b>	<b>I &amp; II</b>	Simple candle making procedure- Demo and practicals
	<b>III &amp; IV</b>	Candle Making of various sizes – Practical
<b>5</b>	<b>I</b>	Market survey- Theory
	<b>II to III</b>	Market Survey practicals / Visit to a working unit
	<b>IV</b>	Interaction with successful entrepreneur
<b>6</b>	<b>I</b>	Market Survey report-Presentation
	<b>II</b>	Preparation of colours / Fancy candles making- Theory and Demo
	<b>III &amp; IV</b>	Business Game – Boat Making (Systematic Planning, Efficiency Orientation & Quality Consciousness)
<b>7</b>	<b>I to IV</b>	Candle making different sizes and shape using colours – keeping in mind the importance of quality maintenance - Practical

<b>8</b>	<b>I</b>	Costing & Pricing & Market management
	<b>II</b>	Banking Deposit & Advances, Landing Schemes/Govt. Schemes
	<b>III &amp; IV</b>	Use of Fragrance for candles- Theory, demo and practicals
<b>9</b>	<b>I</b>	Marketing Management, Packing and labelling for candles
	<b>II</b>	Problem solving & Creativity in candle making- Demo of various types of candles available in market and any new things that can be thought of
	<b>III &amp; IV</b>	Business plan/Project Report Preparation
<b>10</b>	<b>I</b>	Human relations
	<b>II</b>	Launching Formality & Safety Measures to be exercised.
	<b>III</b>	Evaluation and Test
	<b>IV</b>	Feed Back & Valedictory