

EDP for Persons with Disability

Course Code NARQ40060-GEDP : Session Plan

Day	Sessions	Topic
1	I	Registration & Inauguration
	II	Rapport building- Ice Breaking session- Micro Lab
	III	Self-Reliance through Micro-enterprises as a tool for Livelihood for persons with Disabilities
	IV	Entrepreneurship -What? Why? and How?
2	I & II	Entrepreneurial Competencies - Explanation with examples
	III	Impact of Attitude & Behavior on Entrepreneurship development and Achievement Motivation
	IV	Eradicating Dependency syndrome and building Self confidence-Tower building game-Demonstration & Administration
3	I & II	Business opportunity Identification Guidance in context with the nature of Disability
	III & IV	Risk taking & Goal setting - Ring Toss exercise-Demonstration & Administration of the game
4	I	Market Survey – Methodology- Sources and nature of information to be collected.
	II	Market Survey – Questionnaire Preparation
	III & IV	Market Survey – Field visit for collection of information
5	I & II	Market Survey – Report Preparation & Presentation
	III & IV	Business Plan preparation
6	I & II	Establishing an enterprise- Whom to approach for what, Resource mobilization, Supporting Organizations
	III & IV	Quality control, Systematic Planning-Boat building game
7	I	Effective Communication Skills
	II	Banking – Deposits, advances and other Financial Services Demonstration and Administration of the game
	III	Marketing management
	IV	Costing and pricing, Breakeven point, Profit management

8	I	Accounts and Book keeping
	II	Banking – Deposits, advances & other Financial Services
	III	IT, VAT Sales Tax, state and central Govt. Rules and regulations in business
	IV	Information Technology in managing an Enterprise, an impending need
9	I	Leadership-Human Relations & Labor Management
	II	Launching formalities – Steps in setting up of an Enterprise.
	III	Inventory Management
	IV	Barriers to Entrepreneurship among persons with Disability- How to overcome
10	I	Pit falls in self employment and its control.
	II & III	Final Evaluation Test
	IV	Feedback & Valedictory